National Credit Union Administration



Operating Fund

Financial Highlights August 31, 2008

Mary Ann Woodson Chief Financial Officer

National Credit Union Administration Operating Fund Financial Highlights August 31, 2008

Balance Sheet

Cash has a \$100,000 balance in order to accomodate federal interagency disbursements that occur throughout the month, resulting in more timely and efficient payments. The balance will remain at this level each month.

Overnight Investments decreased \$4.6 million primarily for payment of operating expenses.

Accounts Receivable decreased by \$419,000 primarily due to a reduction in employee advances for relocation; operating fees of \$72.4 million have been collected year-to-date with \$10,000 remaining to be collected.

The Home Purchase Program balance of \$1.1 million consists of three employee residences awaiting sale.

Accrued Employee Compensation increased \$407,000 due to the accrual for 10 days at the end of August versus 8 days in the previous month. On the first working day of the month, accruals are reversed.

Other Current Liabilities decreased \$5.9 million. This decrease is primarily due to recognizing deferred operating fee income. Deferred operating fee income is recognized evenly over the calendar period.

Statement of Revenue and Expense

Net income for the month was \$36,000 higher than planned due to an overall decline in expenses.

Statement of Cash Flow

Cash decreased by \$4.5 million for the month, reflecting payments for operating expenses, notes payable, and capital leases in excess of receipts from interest income, operating fees and other income.

Budget (Year-to-Date)

Agency spending was under budget by \$6.4 million or 6.1 percent, compared to \$7.5 million and 7.3 percent in August 2007. Pay, benefits, and travel were under budget by 3.1%. The remaining variance of \$3.6 million was derived mainly from administrative and contracted services.

Vacancies

The agency had 26 vacancies as of August 30 -- up 5 from August 2. Of the 26 vacancies, there were 13 vacancies in the central office, 7 vacancies in the regional offices and AMAC, and 6 vacancies in the field staff. The 26 vacancies represent 2.7 percent of total authorized staff of 964.92.

National Credit Union Administration Operating Fund Balance Sheets & Changes in Fund Balance August 31, 2008

| ASSETS | August 2007 | July 2008 | August 2008 |
|---|-------------------------------|-----------------------------|------------------------------------|
| | | | |
| ASSETS: | | | |
| Current Assets | | | |
| Cash | \$ 5,952.01 | \$ 5,354.39 | \$ 100,583.66 |
| Overnight Investments | 47,749,000.00 | 54,072,000.00 | 49,517,000.00 |
| Accounts Receivable | 667,957.00 | 630,587.72 | 211,642.03 |
| Interest Receivable | 0.00 | 0.00 | 0.00 |
| Prepaid Expenses | 821,220.89 | 988,128.44 | 881,977.17 |
| Home Purchase Program | 871,439.60 | 1,122,345.49 | 1,122,345.49 |
| Other | 0.01 | (2,756.92) | 106.89 |
| Total Current Assets | 50,115,569.51 | 56,815,659.12 | 51,833,655.24 |
| Property, Plant, and Equipment | 2 040 202 05 | 2 040 202 05 | 2.040.002.05 |
| Land | 3,946,263.95 | 3,946,263.95 | 3,946,263.95 |
| Buildings | 26,471,977.00 | 26,082,305.00 | 26,003,255.00 |
| Capital Lease | 1,406,012.31 | 630,381.79 | 557,641.91 |
| Equipment Assets Under Construction | 2,053,530.00 | 1,415,006.00 | 1,311,717.00 |
| | 468,892.66 | 815,268.33 | <u>815,268.33</u> 32,634,146.19 |
| Total Property, Plant, and Equipment | 34,346,675.92 | 32,889,225.07 | 52,054,140.19 |
| TOTAL ASSETS | \$ 84,462,245.43 | \$ 89,704,884.19 | \$ 84,467,801.43 |
| LIABILITIES AND FUND BALANCE | | | |
| | | | |
| | | | |
| Current Liabilities | ¢ 0.000.444.00 | ¢ 4 000 044 44 | ¢ 4 704 700 00 |
| Accounts Payable | \$ 2,232,144.98 | \$ 1,293,611.14 | \$ 1,724,769.93 |
| Accrued Employee Compensation | 13,280,537.43 | 13,625,799.73 | 14,032,848.16 |
| Other Current Liabilities | 21,419,232.17 | 29,592,475.13 | 23,645,663.27 |
| <i>Total Current Liabilities</i> Non-Current Liabilities | 36,931,914.58 | 44,511,886.00 | 39,403,281.36 |
| Notes Payable | 21 566 745 61 | 20 227 552 02 | 20 225 200 12 |
| Other | 21,566,745.61 1,600,647.11 | 20,337,552.92 693,982.01 | 20,225,808.13 690,762.01 |
| Total Non-Current Liabilities | 23,167,392.72 | 21,031,534.93 | 20,916,570.14 |
| TOTAL LIABILITIES | 60,099,307.30 | 65,543,420.93 | 60,319,851.50 |
| TO TAE EIADIEITIES | 00,099,507.50 | 00,040,420.90 | 00,319,031.30 |
| FUND BALANCE: | | | |
| Unappropriated | 23,362,938.13 | 23,161,463.26 | 23,147,949.93 |
| Appropriated | 1,000,000.00 | 1,000,000.00 | 1,000,000.00 |
| TOTAL FUND BALANCE | 24,362,938.13 | 24,161,463.26 | 24,147,949.93 |
| | | | |
| TOTAL LIABILITIES AND FUND BALANCE | \$ 84,462,245.43 | \$ 89,704,884.19 | \$ 84,467,801.43 |
| | | | |

National Credit Union Administration Operating Fund Statement of Revenue & Expenses August 31, 2008

| | August 2008 Monthly Actual | August 2008 Monthly Budget | August 2008 Year-To-Date Actual | August 2008 Year-To-Date Budget | August 2007 Year-To-Date Actual |
|-------------------------------|----------------------------------|----------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| REVENUE: | | | | | |
| Interest Income | \$ 93,021.18 | \$ 175,000.00 | \$ 684,903.44 | \$ 1,400,000.00 | \$ 1,588,199.94 |
| Program-related Income | 5,909,911.17 | 6,088,000.00 | 48,788,852.86 | 48,704,000.00 | 42,585,970.40 |
| Other Income | 40,734.40 | 33,000.00 | 141,298.21 | 264,000.00 | 210,727.90 |
| Total Revenue | 6,043,666.75 | 6,296,000.00 | 49,615,054.51 | 50,368,000.00 | 44,384,898.24 |
| EXPENSES: | | | | | |
| Employee Pay | 3,708,694.69 | 3,665,760.28 | 29,179,497.32 | 29,341,448.35 | 27,371,365.02 |
| Employee Benefits | 1,003,273.23 | 1,043,306.04 | 7,803,327.41 | 8,346,449.08 | 7,305,648.16 |
| Employee Travel | 605,330.75 | 662,711.73 | 4,664,689.71 | 5,300,972.06 | 3,841,122.79 |
| Rent/Communications/Utilities | 167,538.52 | 163,539.51 | 1,099,485.21 | 1,161,133.21 | 1,013,857.61 |
| Administrative Costs | 162,325.72 | 444,665.06 | 2,982,881.45 | 3,557,319.80 | 2,657,720.58 |
| Contracted Services | 410,017.17 | 365,378.38 | 2,121,528.70 | 2,907,661.25 | 1,876,471.57 |
| Total Expenses | 6,057,180.08 | 6,345,361.00 | 47,851,409.80 | 50,614,983.75 | 44,066,185.73 |
| EXCESS (DEFICIENCY) OF | | | | | |
| REVENUE OVER EXPENSES | \$ (13,513.33) | \$ (49,361.00) | \$ 1,763,644.71 | \$ (246,983.75) | \$ 318,712.51 |
| | | | | | |

* Reflects approved mid-session budget with category re-allocations and no change in total from the original approved budget.

National Credit Union Administration Operating Fund Statement of Cash Flow August 31, 2008

| | | Month | | Month | | Y-T-D | | Y-T-D |
|--|----|----------------|----|----------------|----------|-----------------|----|-----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | August 2007 | | August 2008 | | August 2007 | | August 2008 |
| Income from operating fees | \$ | 25,197.38 | \$ | 17,828.71 | \$ | 65,309,604.92 | \$ | 72,414,169.76 |
| Interest received from cash and cash equivalents | | 222,615.21 | | 93,021.18 | | 1,595,993.41 | | 684,903.44 |
| Other income received | | 10,057.50 | | 40,734.40 | | 210,727.90 | | 141,298.21 |
| (Cash paid for operating expenses) | | (7,895,144.94) | | (4,497,197.22) | | (41,841,869.65) | | (45,028,342.97) |
| Net cash (used) in operating activities | | (7,637,274.85) | | (4,345,612.93) | - | 25,274,456.58 | | 28,212,028.44 |
| (, | | ()) | | ())/ | | -, , | | -, , |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | | | | |
| Proceeds (purchases) of fixed assets | | (388,235.72) | | 0.00 | | (1,163,812.25) | | (623,152.59) |
| Proceeds (purchases) home purchase program | | 0.00 | | 0.00 | | 136,925.58 | | (260,791.39) |
| Net cash (used) in investing activities | | (388,235.72) | | 0.00 | | (1,026,886.67) | | (883,943.98) |
| | | (000,2002) | | 0.00 | | (1,020,000101) | | (000,010100) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | | | | |
| (Repayments) of notes payable | | (111,744.79) | | (111,744.79) | | (893,958.32) | | (893,958.32) |
| (Capital lease payments) | | (4,273.40) | | (2,413.01) | | (992,870.71) | | (992,031.03) |
| Net cash (used) in financing activities | | (116,018.19) | | (114,157.80) | | (1,886,829.03) | | (1,885,989.35) |
| Not ouon (uoou) in manonig uouvitoo | | (110,010.10) | | (111,107.00) | | (1,000,020.00) | | (1,000,000.00) |
| NET INCREASE (DECREASE) IN CASH | | (8,141,528.76) | | (4,459,770.73) | | 22,360,740.88 | | 25,442,095.11 |
| Cash and cash equivalents at beginning of period | | 55,896,480.77 | | 54,077,354.39 | | 25,394,211.13 | | 24,175,488.55 |
| Cash and cash equivalents at end of period | \$ | 47,754,952.01 | \$ | 49,617,583.66 | \$ | 47,754,952.01 | \$ | 49,617,583.66 |
| ouch and ouch equivalence at one of period | Ψ | 11,101,002.01 | Ψ | 10,017,000.00 | Ψ | 11,101,002.01 | Ψ | 10,017,000.00 |
| RECONCILIATION OF NET INCOME TO NET CASH | | | | | | | | |
| PROVIDED BY OPERATING ACTIVITIES: | | | | | | | | |
| Net income (loss) | \$ | (47,909.57) | \$ | (13,513.33) | \$ | 318,712.51 | \$ | 1,763,644.71 |
| Adjustments to reconcile net income to | Ψ | (47,303.07) | Ψ | (10,010.00) | Ψ | 510,712.51 | Ψ | 1,703,044.71 |
| net cash provided by operating activities: | | | | | | | | |
| Depreciation and amortization | | 284,467.01 | | 255,078.88 | | 2,172,409.84 | | 2,201,688.91 |
| Unrealized (gain) loss | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| (Gain) loss on disposal of fixed assets | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| (Gain) loss on disposal of homes | | 0.00 | | 0.00 | | 32,587.98 | | 139,279.97 |
| Interest expense on leases | | 3,581.44 | | 1,212.60 | | 19,293.33 | | 15,076.43 |
| Miscellaneous allowances | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| Change in current assets and liabilities | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| (Increase) decrease in assets: | | | | | | | | |
| SIF repayment of Operating Fund for leases | | 0.00 | | 0.00 | | 270,176.91 | | 270,176.91 |
| Accounts receivable | | 147,366.93 | | 418,945.69 | | 513,026.92 | | 369,438.27 |
| Interest receivable | | 0.00 | | 0.00 | | 7,793.47 | | 0.00 |
| | | | | | | | | |
| Prepaid expenses | | 35,139.33 | | 106,151.27 | | (278,135.90) | | (83,913.93) |
| Other assets | | (119.77) | | (2,863.81) | | (0.01) | | (106.89) |
| Increase (decrease) in liabilities: | | 450 044 04 | | 404 450 70 | | | | (4,000,004,00) |
| Accounts payable | | 150,314.01 | | 431,158.79 | | (623,416.51) | | (1,206,834.03) |
| Accrued employee compensation | | (2,880,903.77) | | 407,048.43 | | 1,515,363.52 | | 1,135,074.93 |
| Other non current liabilities | | (3,624.04) | | (2,019.59) | | (44,909.84) | | (1,577.73) |
| Other current liabilities | | (5,325,586.42) | | (5,946,811.86) | | 21,371,554.36 | | 23,610,080.89 |
| Total adjustments | | (7,589,365.28) | - | (4,332,099.60) | ~ | 24,955,744.07 | | 26,448,383.73 |
| Net cash (used) in operating activities | \$ | (7,637,274.85) | \$ | (4,345,612.93) | \$ | 25,274,456.58 | \$ | 28,212,028.44 |
| | | | | | | | | |

National Credit Union Administration Operating Fund (Before Overhead Transfer) Year-To-Date Budget Report Analysis August 31, 2008

| | 2008 | | | | 2007 | | | |
|--------------------------------------|-------------|------------|-------------|--------|-------------|------------|-------------|--------|
| | BUDGET * | ACTUAL | DIFFERENCE | % DIFF | BUDGET | ACTUAL | DIFFERENCE | % DIFF |
| Employee Pay | 61,096,005 | 60,790,619 | (305,385) | -0.5% | 59,952,131 | 58,611,060 | (1,341,071) | -2.2% |
| Benefits | 17,388,436 | 16,256,932 | (1,131,503) | -6.5% | 16,301,852 | 15,643,786 | (658,066) | -4.0% |
| Travel | 11,045,195 | 9,718,104 | (1,327,091) | -12.0% | 9,109,306 | 8,225,102 | (884,204) | -9.7% |
| Rent, Communications, & Utilities | 2,725,658 | 2,290,594 | (435,063) | -16.0% | 2,649,171 | 2,171,001 | (478,170) | -18.0% |
| Administrative | 7,411,083 | 5,871,074 | (1,540,009) | -20.8% | 7,992,739 | 5,691,050 | (2,301,688) | -28.8% |
| Contracted Services | 6,089,640 | 4,419,851 | (1,669,789) | -27.4% | 5,832,625 | 4,018,140 | (1,814,485) | -31.1% |
| TOTAL | 105,756,016 | 99,347,175 | (6,408,842) | -6.1% | 101,837,824 | 94,360,141 | (7,477,684) | -7.3% |

* Reflects approved mid-session budget with category re-allocations and no change in total from the original approved budget.

Percent Over (Under) Budget August 31, 2008

| | | | -12.0 | %[| -6.5% [| -0.5% Pay Benefits Travel |
|--------|------|-------|-------------------------------|------|---------|---------------------------------|
| | | | -16.0% | | | Rent |
| | | 20.8% | | | | Administrative |
| -27.4% | ۶L | | | | | Contracted |
| | | | | | -6.1% | Total |
| -30% | -25% | -20% | -15% % Over (Under) Budget | -10% | -5% | 0% |

National Credit Union Administration Operating Fund Graphs August 31, 2008



National Credit Union Administration Operating Fund Ratios August 31, 2008

| BALANCE SHEET | August 2007 | August 2008 |
|--|-------------|-------------|
| Liquid assets / Total assets | 56.54% | 58.74% |
| Current assets / Total assets | 59.33% | 61.36% |
| Fixed assets / Total assets | 40.67% | 38.64% |
| Current liabilities / Total assets | 43.73% | 46.65% |
| Non current liabilities / Total assets | 27.43% | 24.76% |
| Retained earnings / Total assets | 28.84% | 28.59% |
| STATEMENT OF REVENUE & EXPENSE | | |
| YTD Program related income / Total revenue | 95.95% | 98.33% |
| YTD Interest & other income / Total revenue | 4.05% | 1.67% |
| YTD Expenses / Total revenue | 99.28% | 96.45% |
| YTD Net income / Total revenue | 0.72% | 3.55% |
| Monthly interest income to average investments (annualized) | 5.16% | 2.14% |
| YTD Travel per full-time equivalent, before overhead transfer, (annualized) | \$13,988 | \$16,864 |
| CASH | | |
| Net year to date cash inflow (outflow) in millions of dollars | \$22.4 | \$25.4 |
| Cash end of month - Cash beginning of year / Cash beginning of year | 88.1% | 105.2% |
| Cash and cash equivalents / Total assets | 56.5% | 58.7% |