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2018 - 2019 Budget Proposal October 18, 2017

This presentation contains pre-decisional estimates subject to change.

AGENDA

- Budget Overview and Process
- ✤ Agency Reform Plan
- Priorities and Initiatives
- Operating Budget
- Capital Budget
- Share Insurance Fund Administrative Budget
- Conclusion
- Supplemental Information

Budget Overview Resource Summary

2017 - 2019 NCUA BUDGET RESOURCES												
Fund	2017 Board Approved Budget	2017 Restated Budget		8 Requested Budget	Change (2017- 18)	Change Percent (2017 -18)	2019 Requested Budget	2019 Change from 2018	%	2018 FTE 2	2019 FTE	FTE Change 2018 - 2019
Operating Fund	\$ 298,164,000	\$ 292,104,000	\$	298,178,000	6,074,000	2.1%	\$ 302,771,000	\$ 4,593,000	1.5%	1,183	1,169	(14)
Capital Budget	15,791,000	15,791,000		15,403,000	<mark>(</mark> 388,000)	-2.5%	21,146,000	\$ 5,743,000	37.3%	-	-	
Share Insurance Fund	4,090,000	10,055,000		7,376,000	(2,679,000)	-26.6%	7,454,000	\$ 78,000	1.1%	5	5	
							-					
Total	\$ 318,045,000	\$ 317,950,000	\$	320,957,000	\$3,007,000	0.9%	\$ 331,371,000	\$10,414,000	3.2%	1,188	1,174	(14)

Budget Overview

NCUA Staffing



Budget Development Process

The budget was developed in conjunction with work on the Agency Reform Plan, and the development of the NCUA's draft 2018-2022 Strategic Plan.

- The budget is a product of thorough planning and evaluation by all offices to use resources effectively and in an efficient manner without sacrificing the NCUA's core mission of protecting safety and soundness.
- Every office must justify every line item they request and explain the methodology used for cost estimates. Comprehensive workload analysis is a primary input to determine time and personnel resources for the NCUA field program.
- The Chief Financial Officer and the Executive Director discuss requests with the central offices and make recommendations to Board Members, resulting in the budget presented today.

Change in Budgetary Presentation

The NCUA is modifying its presentation of budgetary estimates in this budget. The change will:

- More clearly focus the budgetary presentation on all planned NCUA spending
- Focus the presentation on budgetary matters within the Board's control
- Align better to financing requirements
- Clarify and strengthen the agency's internal funds control
- Align better with Federal budget guidance and principles contained in the Office of Management Circular A-11.

This change has no impact on basis of accounting for the NCUA's financial statements.



Agency Reform--The Need for Change

- The U.S. financial sector, including the credit union system, has changed materially since our last top-to-bottom review in 2003.
- There are fewer credit unions, but they are larger and more complex, which creates different risks and process needs for the NCUA.
- To become more efficient and effective, the NCUA must take advantage of opportunities to invest in information technology and data analytics.

Agency Reform--Process

- Over the past year the NCUA took a comprehensive look at overall operations.
- Specific agency work teams reviewed:
 - The regional office structure and processes
 - The structure and operations of the Asset Management and Assistance Center
 - Central office structure, alignment and processes
- The effort was begun before, but is consistent with, *Executive Order on Comprehensive Plan for Reorganizing the Executive Branch (Executive Order 13781 issued March 13, 2017).*

Budget Priorities and Initiatives

The Budget supports the NCUA's strategic goals and the actions approved by the Board in the Agency Reform Plan. The key themes for the NCUA in this budget are:

- Implementing Efficiencies to curtail operating cost increases and invest in priorities
- Improving Operations through information technology, data analytics and personnel
- Focusing on Core Mission through organizational realignments
- Increasing Agency Compliance with Federal laws, regulations and mandates



Priority: Implementing Efficiencies

Implement budget savings actions in 2018-2019, including those approved as part of the Agency Reform Plan:

- Consolidating from 5 regions to 3, and eliminating regional office staff
- Increasing the ratio of supervisory examiners to examiners from 1:8 to 1:10 over 2 years through attrition
- Initiating actions that will enable an 80 percent reduction in leased office space by 2020
- Continuing to reduce agency travel and training expenses without adversely impacting mission

New Regional Map



Priority: Improving Operations

Modernize the NCUA's technology solutions to create an integrated examination and data environment and facilitate a safe a sound credit union system.

- Multi-year effort established to manage the modernization effort and includes three key priorities:
 - Examination & Supervision Solution Replace the existing legacy examination system and related supporting systems such as AIRES, TMS, MARS, and NSPM tools
 - Data Collection & Sharing Solution Define capabilities required for a common platform to securely collect and share financial and non-financial data
 - Data Reporting Services Implement business intelligence tools and establish a data warehouse to enhance analytics and provide more robust data reporting



Priority: Focus on Core Mission

Streamline the organization and allow the agency to focus on core mission through:

- Creating the Office of Credit Union Resources and Expansion to serve as the focal point for all Credit Union development interactions
- Transitioning the small credit union consulting program to an online platform
- Redefining the Office of Consumer Financial Protection to focus exclusively on consumer and member functions
- Reforming the Asset Management and Assistance Center to include changes to the servicing business model realigning functional staff to their central office counterparts



Priority: Compliance

While the NCUA has certain flexibility as an independent agency, it also must comply with certain Federal laws, regulations and mandates. The Budget includes resources to:

- Enhance acquisition operations in support of the NCUA commitment to obtain products and services at fair and reasonable prices
- Consolidate and enhance records management services in compliance with Federal law
- Enhance the NCUA's internal cyber security and information security programs

Operating Fund Budget

\$millions	2017 (restated)	2018	2019	Change 2017 to 2018	% Change 2018
BUDGET	\$ 292.1	\$ 298.2	\$ 302.8	\$ 6.1	2.1%
FTE	1,225	1,183	1,169	-42	-3.8%



Operating Fund Budget by Category

	2017 Board	2018			2019		
	Approved Budget	Requested	2017-2018	Change	Requested	2018-2019	Change
By Cost Category	(Restated)	Budget	Change	Percent	Budget	Change	Percent
Employee compensation	214,453,000	220,756,000	6,303,000	2.9%	224,300,000	3,544,000	1.6%
Salaries*	152,148,000	158,852,000	6,704,000	4.4%	161,700,000	2,848,000	1.8%
Benefits	62,305,000	61,904,000	(401,000)	-0.6%	62,600,000	696 <mark>,</mark> 000	1.1%
Travel	28,465,000	26,433,000	(2,032,000)	-7.1%	26,322,000	(111,000)	-0.4%
Rent /Comm/Utilities	8,064,000	8,490,000	426,000	5.3%	8,575,000	85,000	1.0%
Administrative*	7,814,000	7,484,000	(330,000)	-4.2%	7,559,000	75,000	1.0%
Contracted Services	33,308,000	35,015,000	1,707,000	5.1%	36,015,000	1,000,000	2.9%
Total	\$ 292,104,000	\$ 298,178,000	6,074,000	2.1%	\$ 302,771,000	4,593 <mark>,</mark> 000	1.5%

* Prior Year Adjustment (-\$1.8M accrued annual leave, -\$5.6M depreciation expense and +\$1.34M King Street Station note)



% Change from Previous Year

Operating Fund Budget Changes



Pay and Benefits

\$millions	2017 (restated)	2018	2019	Change 2017 to 2018	% Change 2018
BUDGET	\$ 214.5	\$ 220.8	\$ 224.3	\$ 6.3	2.9%

- Salary growth complies with collective bargaining agreement average merit of 4% plus locality ranges from 0 to 3% to "*maintain comparability with other federal bank regulatory agencies*" per Federal Credit Union Act
- 2018: Reduction of 22 credit union examiner positions supports the second year of Examination Flexibility initiative, additional reductions include 20 regional positions, and 15 supervisory examiners associated with the agency reform plan
- ✤ 2019: Reduction of 15 regional office staff
- Other personnel compensation costs include salary adjustments associated with promotions and position changes
- Personnel benefits cost components include mandatory employer contributions for Social Security, Medicare, retirement, health insurance, and workers compensation



Travel

\$millions	2017	2018	2019	Change 2017 to 2018	% Change 2018
BUDGET	\$ 28.5	\$ 26.4	\$ 26.3	-\$2.1	-7.1%

- Travel reduction reflective of reduced credit union examiner positions (57 FTE in 2018 and 15 FTE in 2019)
- Cost savings are possible through a reduction in the amount of onsite examination time spent at credit unions
- More virtual training options expected to minimize travel

Rent, Communications and Utilities

\$millions	2017 (restated)	2018	2019	Change 2017 to 2018	% Change 2018
BUDGET	\$ 8.1	\$ 8.5	\$ 8.6	\$ 0.4	5.3%

Recurring costs to support the NCUA infrastructure and operations. Major cost categories include:

- Telecommunications (phone and internet)
- Office space rental for central office, regional offices, and Asset Management and Assistance Center (AMAC)
- Office utilities and postage
- Anticipate future savings with 80 percent reduction to leased space by 2020

Administrative Services

\$ Smillions	2017 (restated)	2018	2019	Change 2017 to 2018	% Change 2018
BUDGET	\$ 7.8	\$ 7.5	\$ 7.6	-\$ 0.3	-4.2%

- Cost components support ongoing operations costs and include Federal Financial Institutions Examination Council (FFIEC) reimbursement fees, employee relocation expenses, recruitment and advertising, shipping, printing, meeting supplies and office materials
- Increased cost attributed to higher FFIEC cost sharing expected for 2018
- General administrative cost savings expected with reductions to recruitment and advertising, printing, supplies and shipping expenses



Contracted Services

\$millions	2017	2018	2019	Change 2017 to 2018	% Change 2018
BUDGET	\$ 33.3	\$ 35.0	\$ 36.0	\$ 1.7	5.1%

- Recurring contract support includes:
 - Building physical security and IT information security program
 - Administrative systems to support financial management services that include both accounting and travel
 - Examiner training requirements
 - Enterprise risk management and financial management modernization
 - IT support for enterprise architecture, website support, IT service desk, and IT modernization
 - Human resource business system replacement of legacy human resources and payroll system with modernized solution
 - Ongoing operations and maintenance costs for legacy and new systems



Contracted Services



2018 Budget = \$35M



Capital Budget

Description 2018 Projects (\$ millions)	2017 Budget	2018 Budget	Change 2017/18	2019 Budget
IT software development investments (Business Intelligence Tools and capability enhancement, AMAC servicing system solution, Enterprise Data Analytics Governance and Reporting Services, Asset and Liability Management Application, Human resource business solution, and Enterprise Learning Management system replacement)	\$ 11.8	\$ 5.6	-\$ 6.2	\$ 15.1
IT hardware and system costs (Enterprise laptop refresh, IT infrastructure platform and security refresh, agency modernization infrastructure support, agency web design and platform modernization, HMDA system, Credit and deposit analytic solution.)	\$ 2.2	\$ 9.0	\$ 6.8	\$ 5.5
Capital building improvements and repair projects (General building renovations and improvements)	\$ 1.8	\$ 0.8	-\$ 1.0	\$ 0.6
Total	\$ 15.8	\$ 15.4	-\$ 0.4	\$ 21.1

Share Insurance Fund Administrative Budget

\$millions	2017	2017 (Restated)	2018	2019	Change 2017/18	Percent Change 2018
BUDGET	\$ 4.1	\$ 10.1	\$ 7.4	\$ 7.5	-\$ 2.7	-26.6%
FTE	5	5	5	5	0	0.0%

Share Insurance Fund 2018 Administrative Budget



Share Insurance Fund Administrative Budget

2018 - 2019 SHARE INSURANCE FUND BUDGET										
2017 Board Approved Stabilization S		(i Sta	7 Restated Budget includes ibilization id closure)	2018 Requested Budget	Change (2017- 18)	Change Percent (2017 -18)	2019 Requested Budget	2018 FTE	2019 FTE	
Employee Pay and Benefits	\$	1,193,000	\$	1,193,000	\$ 1,260,000	67,000	5.6%	\$ 1,330,000	5	5
Travel		70,000		70,000	75,000	5,000	7.1%	75,000		
Administrative (NGN Staff Training)		19,000		19,000	30,000	11,000	57.9%	30,000		
Support for NCUA Guaranteed Note Program:		2,808,000		2,808,000	2,586,000	(222,000)	- 7. 9%	2,594,000		
Consulting		923,000		923,000	695,000	(228,000)	-24.7%	700,000		
Valuation Services		1,080,000		1,080,000	1,080,000	-	0.0%	1,080,000		
Software/Data Subscriptions		805,000		805,000	811,000	6,000	0.7%	814,000		
Share Insurance Fund Direct Expenses:				5,965,000	3,425,000	(2,540,000)	-42.6%	3,425,000		
State Examination computer leases				500,000	500,000	-	0.0%	500,000		
State Examination Training				1,025,000	1,025,000	-	0.0%	1,025,000		
Stress testing for large credit unions				3,920,000	1,450,000	(2,470,000)	-63.0%	1,450,000		
Financial Audit Support				520,000	450,000	(70,000)	-13.5%	450,000		
Total	\$	4,090,000	\$ 1	10,055,000	\$ 7,376,000	\$ (2,679 <mark>,</mark> 000)	-26.6%	\$ 7,454,000	5	5



One-Time Agency Reform Costs

- As discussed, the NCUA 2018-2019 budget incorporates the on-going budgetary savings and expenses associated with the Reform Plan.
- Outside this budget, the NCUA also expects to have one-time costs associated with the transformation. The planned source of the one-time costs is savings from 2017 operations.
- One-time costs are estimated to be approximately \$9.5 million, which is for expenses such as:
 - Employee separation expenses
 - Employee relocation expenses
 - ✤ Facilities alterations
 - Studies on data management and analytics

Conclusion

- The 2018-2019 budget is a measured request, built in conjunction with the Agency Reform Plan.
- The budget includes expenditures needed to ensure the NCUA can successfully execute its mission and strategic goals.
- The NCUA will implement operating efficiencies that will reduce staffing requirements and invest in information technology and data analytics to improve agency performance.
- The NCUA has been reducing the budget growth for five straight years.



Transparency: Budget Resource Center

Key NCUA Budget and Supplementary Materials:

https://www.ncua.gov/About/Pag es/budget-strategicplanning/supplementarymaterials.aspx

Operating Fund Board Action Memorandum

 Approves projects and spending for all NCUA offices

Budget in Brief

 Executive Summary of the approved budget

Fact Sheets

 Short informational summary of NCUA key processes

Budget Detail

• Office budget line item detail

 \oplus 0 E f in 👓 Search 1 Newsroom | Careers | Español | Help Locate a credit union National Credit Jnion Administration SERVICES CONSUMERS CREDIT UNION ANALYSIS REGULATION & SUPERVISION ABOUT NCUA **NCUA Budget and Supplementary Materials** NCLA regulates charters and supervises all federal credit unloss and insures the deposits in all federally insured credit unloss. Each year, the NCLIA Board considers and approves a budget to support these activities. For 2016, the Board approved a \$290.9 million budget and \$302.9 million budget for 2017. To develop the budget, NCUA uses zero-based budgeting where every projected expense is justified. NCUA is committed to providing transparency to the public about the agency's budget. The materials below include the Board Action Memorandum and accompanying slides presented a the Nov. 20, 2015. Board meeting as well as summary information and other historical trends related to the agency's budge 2016/2017 Budget Doouments NCUA Chairman Debble Matz Statement on the 2016/2017 Budget and Strategic Plan NCUA's 2016/2017 Budget Presentatio NCUA's 2016/2017 Budget in Brief - Narrative NCUA's 2016/2017 Budget in Brief - Table NCUA's 2016/2017 Budget Board Action Me NCUA's Operating Fee Budget Action Memorandum NCUA's Overhead Transfer Rate Budget Action Mem NCUA's 2016/2017 Line Item Budget 2016 Cost Savings Fact Sheel 2016 Budget Frequently Asked Questi 2015 Budget Doouments NCUA Chairman Debble Matz Statement on 2015 Operating Budget NCUA's 2016 Operating Fund Budget Board Action Memorandus NCUA's 2015 Mid-Session Budget Review NGUA's 2015 Budget Action Memorandum Attachment NCUA's 2015 Office Budget by Cost Element NCUA's 2016 Budget Sildes NCUA's 2016 Budget in Brief - Narrative NCUA's 2016 Budget in Brief - Table NCUA 2016 Budget FAQs NCUA's 2016 Corporate Stabilization Fund Budget Board Action Memorandum Glossary of Budget Terms 2015 Line-Item Budget Operating Budget Central Liguidity Fund Stabilization Fund Travel Expense Report - Conferences Faot Sheets Budget and Financial Transparency Budget Process Mid-Session Budget Review Process Fact Sheet Prioritizing Information Technology Expenditures

- Procurement Process
- NCUA Budget Savings

Office Contact Page

Feel free to contact our office with questions or comments.

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Supplemental Budget Information

- Industry and NCUA Trends (graphs)
- The NCUA Funds
- Budget Background



Number of institutions is falling...





...but membership and assets are rising.



The number of large credit unions is rising...





...and they account for most of the members and assets in the system.





The NCUA Costs per FICU Assets Are Coming Down



The NCUA Costs per FICU Assets Compared to Bank Agency Costs



Source: NCUA Annual Budgets, Call Reports, FDIC, OCC, and Federal Reserve financial reports

* Assets are as of end of previous year.

The NCUA Costs per Institution Compared to Bank Agency Costs



The NCUA: Five Revolving Funds

1. Operating Fund

Per the Federal Credit Union Act, the management of the Administration is vested in the National Credit Union Administration (NCUA) Board. The Board approves the Operating Fund budget to pay the expenses necessary to carry out its responsibilities under the Act.

2. Share Insurance Fund

The National Credit Union Share Insurance Fund is the federal fund created by Congress in 1970 to insure member's deposits in federally insured credit unions.

3. Temporary Corporate Credit Union Stabilization Fund

The Stabilization Fund budget includes the costs of the NCUA Guaranteed Notes (NGN) Securities Management and Oversight Committee as well as costs incurred by other NCUA offices in support of the Corporate System Resolution Program. This fund was closed September 30, 2017 and merged with the Share Insurance Fund.

4. Central Liquidity Fund

The CLF is a mixed ownership government corporation created to improve the general financial stability of credit unions by serving as a liquidity lender to credit unions experiencing unusual or unexpected liquidity shortfalls.

5. Community Development Revolving Loan Fund (appropriated)

The Community Development Revolving Loan Fund provides grants and loans to low-income designated credit unions.

The NCUA Budget Background

Funds Presented in the FY 2018 President's Budget

- National Credit Union Share Insurance Fund
- Operating Fund
- Temporary Corporate Credit Union Stabilization Fund
- Central Liquidity Facility
- Community Development Revolving Loan Program

1188 National Council on Disability-Continu

THE BUDGET FOR FISCAL YEAR 2018

	SALARIES AND EXPENSES—Continued Program and Financing —Continued							
Identification code 413-3500-0-1-506 2016 actual 2017 est. 2018 est.								
	Outlays, gross:							
4010	Outlays from new discretionary authority	2	3	3				
4011	Outlays from discretionary balances	1						
4020	Outlays, gross (total)	3	3	3				
4180	Budget authority, net (total)	3	3	3				
	Outlays, net (total)	3	3	3				

The National Council on Disability (NCD), an independent Federal agency, is composed of nine members appointed by the President and the Congress. Established under the Rehabilitation Act of 1973, as amended by the Workforce Innovation and Opportunity Act, the NCD is responsible for reviewing the Federal Government's laws, programs, and policies which affect people with disabilities. The NCD also makes recommendations on issues affecting individuals with disabilities and their families to the President, the Congress, the Rehabilitation Services Administration, the National Institute on Disability, Independent Living, and Rehabilitation Research, and other Federal Departments and agencies.

identifi	ication code 413-3500-0-1-506	2015 actual	2017 est.	2018 est.
_	Direct obligations:			
11.1	Personnel compensation: Full-time permanent	1	2	
25.2	Other services from non-Federal sources	2	1	1
99.9	Total new obligations, unexpired accounts	3	3	1
	Employment Summary			
dentif	ication code 413-3500-0-1-505	2016 actual	2017 est.	2018 est.
1001	Direct civilian full-time equivalent employment	11	11	1

NATIONAL CREDIT UNION ADMINISTRATION

Federal Funds OPERATING FUND

dentil	Toetion code 025-4056-0-3-373	2015 ectual	2017 est.	2018 est.
0801	Obligations by program activity:	187	200	20
10801	Examination and supervision		200	20
0504	Administration Office of Inspector General		107	10
1004	Utilide of inspector General	3		
0900	Total new obligations, unexpired accounts	285	311	32
	Budgetary resources:			
	Unabligated balance:			
1000	Unobligated balance brought forward, Oct 1	90	90	9
	Budget authority: Spending authority from offsetting collections, mandatory:			
1800		284	310	32
1800	Collected	284	310	32
	change in anconected payments, recent roomer sectors	-	-	
1850	Spending auth from offsetting collections, mand (total)	285	311	32
1930	Total budgetary resources available	375	401	414
	Memorandum (non-add) entries:			
941	Unexpired unabligated balance, end of year	90	90	9
	Change in obligated balance:			
	Unpaid obligations:			
3000	Unpaid obligations, brought forward, Oct 1	32	41	3
3010	New obligations, unexpired accounts	285	311	32
3020	Outlays (gross)	-276	-313	
3050	Unpaid obligations, and of year	41	39	3
	Uncollected payments:			
3060	Uncellected pyrits, Fed sources, brought forward, Oct 1	-62	-63	-6

Uncollected pyrrts, Fed sources, end of year	-63	-64	-65
Memorandum (non-add) entries:			
Obligated balance, start of year	30	-22	-25
Obligated balance, end of year	-22	-25	-26
Budget authority and outlays, net-			
Mandatory:			
Budget authority, gross	285	311	324
Outlays, gross:			
Outlays from new mandatory authority	248	274	324
Outlays from mandatory balances	28	39	
Outlays, gross (total)	276	313	324
Offsets against gross budget authority and outlays:			
Offsetting collections (collected) from:			
Federal sources	-202	-200	-209
Interest on Federal securities		-1	-1
Non-Federal sources	-1		
Offsetting governmental collections	-81	-109	-113
Offsets against gross budget authority and outlays (total)	-284	-310	-323
Additional offsets against gross budget authority only:			
Change in uncollected pymts, Fed sources, unexpired	-1	-1	-1
Outlays, net (mandatory)	-8	3	1
Budget authority, net (total)			
Dutlays, net (total)	-8	3	1
-			

Change in uncollected pymts, Fed sources, unexpired

Memorandum (non-add)

4110

4121

4123 4124

4130

4140

4170 4180 E 4190 (

	5000 5001	Total investments, SOY: Federal securities: Par value	58 64	64 64	64 64
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The mission of the National Credit Union Administration (NCUA) is to provide, through regulation and supervision, a safe and sound credit union system, which promotes confidence in the national system of cooperative credit. Credit unions are privately-owned, cooperative associations organized for the purpose of promoting thrift and creating a source of credit for their members . As of September 30, 2016, the total number of federallychartered credit unions was 3,648 with total assets of more than \$663 billion.

NCUA, through its Operating Fund, conducts activities prescribed by the Federal Credit Union Act of 1934, which include: 1) chartering new Federal credit unions; 2) approving field of membership applications of Federal credit unions; 3) promulgating regulations and providing guidance; 4) performing regulatory compliance and safety and soundness examinations; 5) implementing and administering enforcement actions, such as prohibition orders, orders to cease and desist, orders of conservatorship and orders of liquidation; and 6) administering the National Credit Union Share Insurance Fund (Share Insurance Fund).

The NCUA funds its activities through operating fees levied on all Federal credit unions and through reimbursements from the Share Insurance Fund, which is funded by both Federal credit unions and federally-insured state-chartered credit unions.

Object Classification (in millions of dollars)

tr	ication code 025-4056-0-3-373	2016 actual	2017 est.	2018 est.
	Reimbursable obligations:			
	Personnel compensation:			
1	Full-time permanent	147	153	159
3	Other than full-time permanent	1		
9	Total personnel compensation	148	153	159
1	Civilian personnel benefits	58	62	63
D	Travel and transportation of persons	27	29	29
3	Communications, utilities, and miscellaneous charges	5	7	7
2	Other services from non-Federal sources	38	45	51
0	Equipment	9	15	15
9	Total new obligations, unexpired accounts	285	311	324

The NCUA Budget Background

- Calendar Year versus Government Fiscal Year
- The NCUA operates on a calendar year
 - ✤Budgets and financial reporting coincide with calendar year
 - The NCUA Operating Fee and Share Insurance Fund 1% deposit assessments are based on previous December 31 year-end balance of credit union assets and insured shares, respectively
- Budget submissions to Congress
 - NCUA's calendar year budgets are converted to the federal government's fiscal year